

Largest Nashville-area general contractors

Ranked by value of local building permits

Prior rank	Name Address	Phone Web site	Local building permits pulled Jan-Oct 2006: Value Number	No. of employees: Local Company-wide	Largest 2006 project, city, amount	Top local official Title	Year entered Nashville market Headquarters	Commercial	Hospitals, education	Highways, bridges	Multi-family housing	Other
1	4 T.W. Frierson Contractor Inc. 1330 Murfreesboro Road Nashville 37217	367-1333 www.twfrierson.com	\$124M 38	150 150	The Braxton Condominiums and Harpeth Shoals Marina, Ashland City, \$49M	Joe Street President	1958 Nashville	100%	0%	0%	0%	0%
2	NR Brasfield & Gorrie 1600 Division St., Suite 670 Nashville 37203	313-2900 www.brasfieldgorrie.com	\$120M 32	194 3,087	Encore, Nashville, \$54M	Clay Bright Vice president / Tenn. division manager	1998 Birmingham, Ala.	33%	39%	2%	13%	13%
3	2 Hardaway Construction Corp. 615 Main St. Nashville 37206	254-5461 www.hardaway.net	\$103M 13	157 186	Metro Courthouse renovation, Nashville, \$33.8M	Stan Hardaway President	1924 Nashville	50%	25%	0%	20%	5%
4	3 J.E. Crain & Son Inc. 2525 Winford Ave. Nashville 37211	244-1222 www.jecrain.com	\$87.8M 22	98 101	Belle Meade Town Center, Nashville, \$20.8M	Michael Rankin President	1933 Nashville	95%	5%	0%	0%	0%
5	6 D.F. Chase Inc. 3001 Armory Drive Nashville 37204	777-5900 www.dfchase.com	\$85M 13	70 70	Declined	Dean Chase President	1986 Nashville	30%	30%	0%	0%	40%
6	7 American Constructors Inc. 2900 Vanderbilt Place Nashville 37212	329-0123 www.amconst.com	\$84.7M 8	133 140	Vanderbilt University Commons, Nashville, \$40M	Dan Brodbeck President	1979 Nashville	17%	54%	0%	0%	29%
7	8 Universal Construction Co., dba Turner Universal 5300 Virginia Way, Suite 200, Brentwood 37027	231-6300 www.turneruniversal.com	\$76.8M 13	84 158	MRB IV - Vanderbilt University Medical Center, Nashville, \$128M	Shannon Hines President	1955 Brentwood	0%	100%	0%	0%	0%
8	5 R.C. Mathews Contractor 300 Broadway Nashville 37201	255-7561 www.rcmathews.com	\$76M 29	75 75	Vanderbilt University - Gillette Hall renovation, Nashville, \$8.9M	Walker Mathews President	1938 Nashville	60%	30%	0%	10%	0%
9	NR Robins & Morton 10 Cadillac Drive, Suite 100 Brentwood 37027	377-3666 www.robinsmorton.com	\$54M 1	15 320	Sumner Regional Medical Center, Gallatin, \$54M	Jim Poole Senior vice president	1982 Birmingham, Ala.	4%	96%	0%	0%	0%
10	1 R.G. Anderson Co. Inc. 1801 West End Ave., Suite 1800, Nashville 37203	329-1789 www.rgandersoncompany.com	\$45.2M 5	75 75	John Pittard Elementary School, Murfreesboro, \$15.8M	Craig Johnson President	1989 Nashville	50%	50%	0%	0%	0%
11	9 Solomon Builders Inc. 4539 Trousdale Drive Nashville 37204	333-9369 www.solomonbuilders.com	\$38.8M 43	81 81	5th & Main Phase I & II, Nashville, \$49.5M	Ty Osman President	1991 Nashville	65%	15%	0%	20%	0%
12	NR Hoar Construction 210 Westwood Place, Suite 140 Brentwood 37027	376-0749 www.hoarllc.com	\$26.4M 2	115 500	Hill Center, Nashville, \$20M	Gerald King Vice president	2001 Birmingham, Ala.	50%	30%	0%	0%	20%
13	11 Orion Building Corp. 9025 Overlook Blvd. Brentwood 37027	321-4499 www.orionbldg.com	\$21.8M 18	50 50	Tennessee State University - RASP Building, Nashville, \$7.3M	W. Richard Cooper Jr. Chairman and CEO	1983 Brentwood	40%	55%	0%	0%	5%
14	NR Flow Construction Co. Inc. 3628 Trousdale Lane, Suite E Nashville 37204	832-0707 www.flowconstruction.com	\$20M 80 (approx.)	80 80	Community Health Systems, Franklin, \$8M	David Flow President	1991 Franklin	60%	25%	0%	15%	0%
15	20 Knestrick Contractors Inc. 2617 Grandview Ave. Nashville 37211	259-3755 www.knestrick.com	\$17.6M 17	37 40	Declined	Bill Knestrick CEO	1969 Nashville	70%	25%	0%	0%	5%
16	13 Baron+Dowdle Construction 652 Old Ezell Road Nashville 37217	399-0777 www.barondowdle.com	\$16.6M 16	23 23	Pediatrics of Franklin, Franklin, \$2.6M	Michael Baron - CEO, Glynn Dowdle - President	2004 Nashville	56%	25%	13%	0%	6%
17	16 DWC Construction Co. Inc. 1303 Division St. Nashville 37203	259-3185 www.dwccares.com	\$13.83M 66	46 46	Spheris headquarters, Franklin, \$1.7M	Paul Martin Chairman and CEO	1947 Nashville	90%	10%	0%	0%	0%
18	15 The Conseco Group Inc. 2601 Westwood Drive Nashville 37204	298-9907 www.conseco.com	\$13.76M 18	16 16	Campbell Station Self Storage, Spring Hill, \$4.5M	Phil Pace President	1987 Nashville	80%	20%	0%	0%	0%
19	10 Shankle-Lind 3333 Stoners Bend Drive Hermitage 37076	874-0070 N/A	\$13.4M 4	27 27	Antioch Middle School, Nashville, \$11M	Morris Shankle Chief manager	1999 Hermitage	30%	70%	0%	0%	0%
20	17 Tenant Building Group 2414 Cruzen St. Nashville 37211	254-1837 www.tenantbuildinggroup.com	\$10.2M 71	46 46	St. Paul Travelers Ins., Franklin, \$954,763	Dan McKinney President	1999 Nashville	50%	50%	0%	0%	0%
21	18 Montgomery Martin Contractors 3100 West End Ave., Suite 870, Nashville 37203	324-1137 www.montgomerymartin.com	\$10M 3	11 300	Hampton Inn & Suites, Murfreesboro, \$6M	Steve Kuhn Area director	2003 Memphis	100%	0%	0%	0%	0%

Source: Individual company representatives. N/A=not applicable or not available. NR=not ranked. M=million. Dollar amounts more than \$1 million were rounded. Only companies with \$10 million or more in local building permits pulled Jan-Oct 2006 were included on this list. BACAR Constructors Inc., Duke Construction, Hawkins Development Co., Ray Bell Construction Co. Inc., RCR Building Corp., Robert S. Biscan & Co., and The Parent Co. did not respond to requests for information necessary to include them on this list.